## Business Development Staffing Executive Sales/BD

1. [“Tell Me About Yourself”](http://biginterview.com/blog/2011/09/tell-me-about-yourself.html)

IT, Fiannce, government agency, CDC, millitary

1. Which roll you have been work in the entire pipeline?

sales, recruiter

1. [“Describe Your Current Position”](http://biginterview.com/blog/2013/05/describe-your-position.html)

both, temp, dir-hire

1. [“What is your strength?”](http://biginterview.com/blog/2013/03/what-are-your-strengths.html)
2. [“What is your weakness?”](http://biginterview.com/blog/2014/02/what-is-your-greatest-weakness.html)

**Tech Questions:**

1. Did you every work in IT & Finance niches? If so, can you talk about how did you build your network in IT & Finance niches?

Jump to company website, phone call, every month, linkedin (HR, talent acquisition)

1. If you work in our company, what is your strategy to bring in new clients?
2. Are you comfortable with new technology? Currently, what software or database are you familiar with?

Bullhorn, ATS (smartsearch), zohu, icims, salesforce

1. Do you have any experience with Back Office? Like: balanced approach, cost analysis, payroll funding, etc.

PMO, ADP

bad clients: dig into, communicate

1. [“Do you have any questions for me?”](http://biginterview.com/blog/2011/08/best-questions-to-ask-end-interview.html)

Young, have patition, need start ASAP.